Revise Bids
**Revise Bids**

To revise response, please click on “respond to posting” on Ariba discovery and after you will be redirected to the posting detail page:

1. Please click on “Revise Response” in order to revise the submitted bids.
2. Click “OK” to start revising the response.
Revise Bids

3. Make the necessary amendments and click on “Submit Entire Response”

Note: You will only be allowed to revise before the event closed. If the event closed, you are not allowed to do any amendments.
Alternative Bidding
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Alternative bidding gives suppliers the ability to submit alternate bids after they have submitted a primary bid. For example, the buyer may want to offer two or three other proposals.

There are three types of alternative bids:

- **Supplier Bundles** - Allows participants to submit discounted pricing based on bundles of items they create.
- **Volume Tiers** - Allows participants to create volume tier structures with pricing at each of the volume tier levels thereby eliminating the need for re-negotiation at a new quantity.
- **Alternative Pricing** - Allows participants to submit different values for the terms included in an item and adjust their price accordingly. Alternative pricing allows participants to respond to what the buyer is looking for and also provide alternative responses.
Alternative Bidding

1. Please select the alternative that best suits your criteria.

Note: You may delete the alternative before you submit the response.
Alternative Bidding

2. Input the alternative name for your bids.
3. Check all the items and click “OK”

Note: You may delete the alternative before you submit the response.
Alternative Bidding

3. After you have created your alternative, the alternative will appeared beside the primary tab.
4. Kindly remember to click on “Submit Entire Response” to submit the alternate bids.
5. You may delete the alternative by clicking on “Delete > Alternative”

Note: You cannot delete an alternative response if it is already submitted